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(Printed Pages 3)

Roll No. _____

MS-3197

B.B.A. (I.B.) (Sixth Semester)

Examination, 2015

Export-Import Procedure Documentation

Time Allowed : Three Hours] [Maximum Marks : 70

Note : Attempt five questions in all. Question No. 1 is compulsory. Attempt four more questions, selecting one question from each unit.

1. Write short notes on the following: $3 \times 10 = 30$
 - (a) Role of EXIM Bank on Export Promotion
 - (b) Concept of FOB
 - (c) Objectives of ECGC
 - (d) Purpose of EPZ
 - (e) Benefit of consignment-wise Payment

P.T.O.

(2)

method

- (f) Concept of Export Contract
- (g) Benefits of EOU
- (h) Role of forwarding agent
- (i) Purpose of Bill of entry
- (j) Importance of Quality control in Exports.

Unit-I

- 2. What do you understand by Export Financing?
Discuss briefly Pre and Post Shipment finance.
10
- 3. Explain various regulatory documents which
serve the purpose of monitoring the realisation
of exports proceeds. 10

Unit-II

- 4. Define Marine and Cargo Insurance. Discuss
the Procedure and Documentation for claim-

MS-3197

(3)

ing Cargo Loss. 10

- 5. Explain the different options available to an
Exporter to claim Central Excise Clearance. 10

Unit-III

- 6. What are the objectives of Custom Clearance.
Discuss the procedure and documentation re-
quired for it. 10
- 7. What do you understand by Procurement for
Export Planning. Discuss the various factors
affecting product adaptation and product
Standardisation in Export planning. 10

Unit-IV

- 8. What do you understand by Duty Exemption
Schemes? Discuss its objectives and benefits
to Exporter. 10
- 9. Describe the procedure and documentation
required for exporting through Export Houses.

10

MS-3197