

# Cash Management II

## **Cash Management Models**

# Cash Management Models

- Cash management demands
  - (i) to have an efficient cash forecasting and reporting systems,
  - (ii) To achieve optimal conservation and utilisation of funds.

The cash budget tells us the estimated levels of cash balances for the given period on the basis of expected revenues and expenditures.

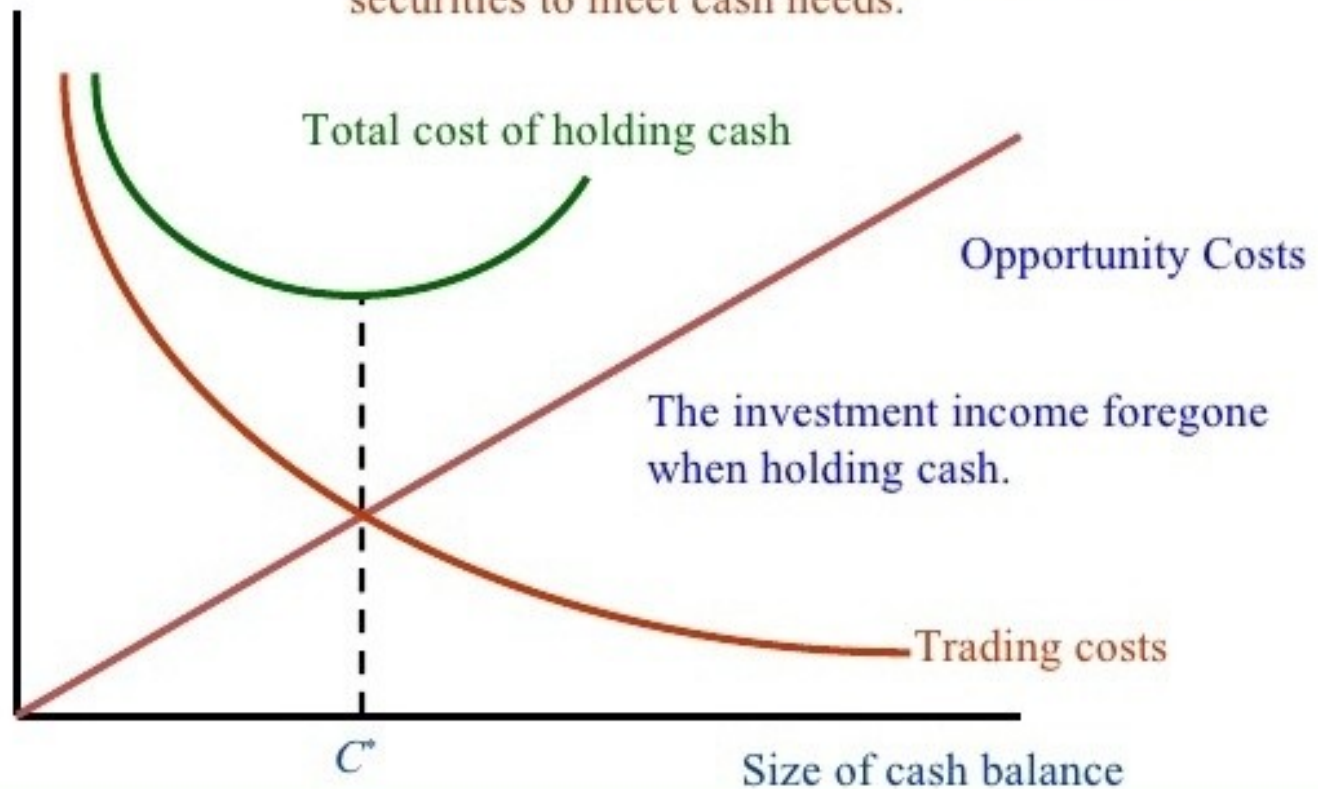
- However, if there are shortfalls and surplus, how should these be arranged and what should be done with surplus, are the questions which are not answered by the cash budget.
- For such issues, there are cash management models. 1. Baumol Model and 2. Miller and Orr model.

# Baumol Model (1952) – EOQ Model

- William J. Baumol proposed a model similar to EOQ for cash management too.
- The model helps in determining the cash conversion size which means how much cash should be arranged by selling marketable securities in each transaction.
- This model assumes that cash can be arranged through selling marketable securities which the firms hold in the time of needs.
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- There are two types of cost involved in holding cash.
- Opportunity cost
- Transaction cost also known as conversion cost
- The purpose of the model to minimise the total cost of cash holding which is summation of opportunity cost and transaction cost.

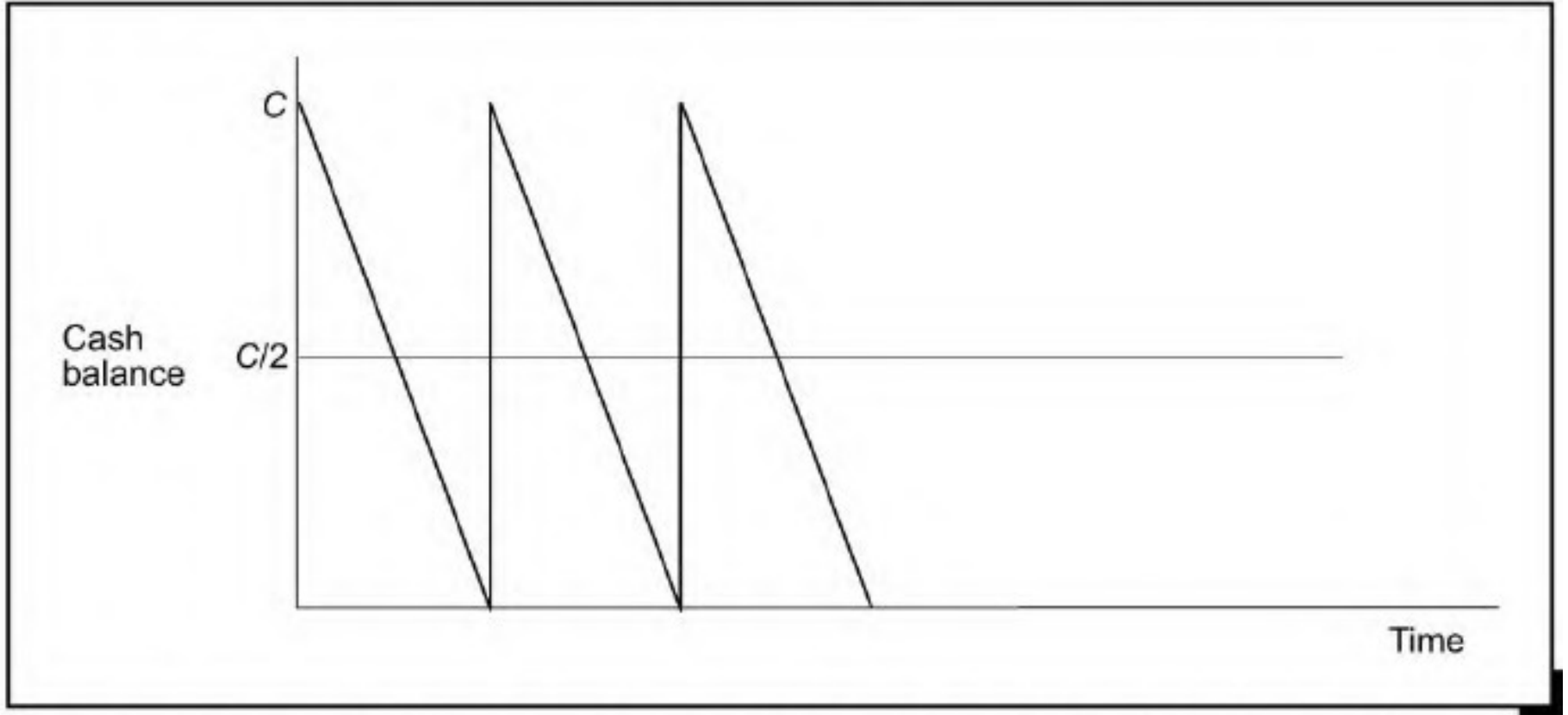
## Costs of holding cash

Trading costs increase when the firm must sell securities to meet cash needs.



# Assumptions of the model

- The requirement for cash for a given period is known.
- The requirement of cash is distributed evenly throughout the period.
- Selling of securities can be done immediately (There is no delay in placing and receiving orders).
- There are two distinguishable costs associated with cash holding: opportunity cost and transaction cost.
- The cost per transaction is constant regardless of the size of transaction.
- The opportunity is a fixed percentage of the average value of cash holding.



# Baumol Model

- $C$  = amount of marketable securities converted into cash per transaction (Economic cash holding size)
- $I$  = interest rate earned per planning period on investment in marketable securities
- $T$  = projected cash requirements during the planning period
- $b$  = conversion cost per transaction
- $S$  = sum of conversion and holding costs

# Baumol Model

$$\textit{Total cost} = \frac{T}{C} \times b + \frac{C}{2} \times I$$

$$C = \sqrt{\frac{2bT}{I}}$$



# An illustration

- Sadaf corporation requires Rs.5 lakh in cash for meeting its transaction needs over the next five months.
- This amount is available with Sadaf Corp. in the form of marketable securities.
- It can earn 18 percent annual yield on its marketable securities. The conversion of marketable securities into cash entails a fixed cost of Rs. 500 per transaction.
- Find the optimum cash conversion size.

# Solution

- First of all, we need to calculate I
- $= (18/12)*5 = 7.5\%$  which is 0.075 per rupee

$$C = \sqrt{\frac{2 \times 500000 \times 500}{0.075}} = 81649.67$$

- Rounding it off – Rs. 81650 is the optimum transaction size.
- Average cash holding =  $C/2 = 81650/2 = 40825$
- No. of transactions =  $T / C = 500000/81650 = 6.12$  or simply 6
- Average no. of days per transaction (we are assuming 30 days per month) =  $150 / 6 = 25$  days
- Per day usage of cash =  $81650/25 = 3266$

# Question for you

- Aisharwaya Ltd. requires Rs. 8.5 lakh in cash for meeting its transaction needs over the next four months.
- The firm has sufficient amount of marketable securities to arrange the cash when required.
- It can earn 20 percent annual yield on its marketable securities. The conversion of marketable securities into cash entails a fixed cost of Rs. 600 per transaction.
- Find the optimum cash conversion size and other information. Also find the out the total cost at the optimum cash holding level.

For any query  
nagendrainsearch@gmail.com